

Are you eligible?

To be certified **to do business with Pinellas County Government**, your business must:

- Be located in Pinellas, Hillsborough, Pasco, or Manatee counties.
- Have been in business for at least six months.
- Have annual sales less than the maximum 3-year average gross revenues of \$3 million for businesses providing selective goods and services or \$8 million gross revenues for construction service providers.
- Be registered on Sunbiz.org, or have a current business tax receipt from at least one of Pinellas County's 24 municipalities or Hillsborough, Pasco, or Manatee counties (A post office box is not acceptable as a business address).
- Serve a commercially useful function.
- Employ less than 50 full-time workers.
- Participate in business development education and consultation.
 - Less than 4 years & up to 3 employees: 6 hours of professional development
 - Less than 4 years & 3 or more employees: 4 hours of business development services (inclusive of training and consulting)
 - 4 years or more: One business development consultation to assess match of business delivery and county need





What is the Small Business Enterprise Program?

The SBE Program includes a sheltered market created for qualified vendors that allows small businesses to place bids for Pinellas County purchases from \$5,000 up to \$100,000.

How do I register?

To be considered, you must complete an application:

- SBE program: <https://pinellascounty.sbcompliance.com/>

What's in it for my business?

- Support services including coaching and training on accessing opportunities, responding to quotations, and other workshops.
- Bid/RFP notifications via email. Register at: <https://www.ebids.pinellas.gov/bsa/>
- Access to a sheltered market

How do I access vendors?

The Office of Small Business & Supplier Diversity maintains a current directory of certified SBEs. This directory will be available to all bidders and prospective contractors to assist them in their efforts. For more information and access to the directory visit

<https://pinellascounty.sbcompliance.com/>

Need more information?

- Call **(727) 453-7200**.

Visit us online at
www.pinellascounty.org.

Pinellas County complies with the Americans with Disabilities Act. To obtain accessible formats of this document, please call (727) 464-4062 (V/TDD). Produced in cooperation with the Pinellas County Marketing and Communications Department.

