

PreK-12 Performing Arts
2024-2025 Bid List



PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **December 17, 2024**

Contract No: 25-580-006

Title: Musical Instruments/Equipment

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- Lowest Responsive Bid
- Request for Proposal
- Reject
- Piggy-Back Bid per 6A-1.012 (6)
- Sale of Property
- Revised Award *
- Highest Point Score
- Re-Award (partial/whole) *
- State Contract per 6A-1.012 (5)
- Renewal of Contract
- Contract/Bid Termination *
- Contract Extension
- Sole Source
- Co-Op Bid
- Professional Services/Copyrighted Materials per 6A1.012 (11)*
- Direct Negotiation per 6A-1.012 (14)
- Emergency Ratification *

Contract Period: 12/17/24 thru 12/16/25

N/A - One Time Purchase

Contract Value: \$ 400,000.00 (Estimated)

Contract Type:

- Estimated Dollar Amount
- Firm, Fixed Dollar Amount
- Firm, Fixed Unit Prices
- Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
2	6-	1 - year	

Rationale/Reason

This contract provides firm, fixed pricing for musical instruments districtwide.

Bidders Solicited: 18.619 Bids Received: 2 Late Bids: 0 Rejected Bids: 1 N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB

For: Countywide

Title: Director, Purchasing Department

Requested By: Ajori Spencer

Buyer: Hop

Title: PK-12 Performing Arts Specialist

List of awarded vendors attached.

With annual expenditures exceeding \$400,000, a competitive bidding process enables the district to negotiate favorable pricing and terms, maximizing value. It also promotes equitable vendor opportunities and aligns with procurement policies, ensuring compliance with financial oversight regulations. By securing a variety of instruments through a formal bid process, the district can consistently support and enhance music education programs, fostering student engagement and success in the arts.

The following companies were awarded the bid for Musical Instruments/Equipment. See detailed pages to follow for item(s) awarded listed in alphabetical order by vendor.

Vendor Name: Alamo Music
Address: 425 N Main Avenue
San Antonio, TX 78205
Contact: Joe Hinojosa, (210) 538-9392
Email: schoolbids@alamomusic.com
Vendor ID: V-37651

Vendor Name: Atlantic Strings
Address: 5409 Atlantic Strings Avenue
Tampa, FL 33604
Contact: Michael Ceccio, (813) 302-9199
Email: michael@atlanticstrings.com
Vendor ID: TBD

Vendor Name: Guitar Center DBA Music & Arts
Address: 5295 Westview Drive, Suite 300
Frederick, MD 21703
Contact: Monica Durmisevic, (301) 620-4040
Email: schools@musicarts.com
Vendor ID: V-34034

Vendor Name: Perfektion Music Inc.
Address: 25661 W. Blakely Pkwy.
Wauconda, IL 60084
Contact: Daron Stinton, (619) 333-6285
Email: perfektionsales@gmail.com
Vendor ID: TBD

Vendor Name: Washington Music Center
Address: 11151 Veirs Mill Road
Wheaton, MD 20902
Contact: Melody O'Neil, (301) 929-2980
Email: bids@chucklevins.com
Vendor ID: V-24330

Vendor Name: Wenger Corporation
Address: 555 Park Drive
P.O. Box 0448
Owatonna, MN 55060-0448
Contact: Julie Evers
Email: julie.evers@wengercorp.com
Vendor ID: V-2433

Vendor Name: West Music
Address: 1212 5th Street
PO Box 5521
Coralville, IA 52241
Contact: Stephanie Adams
Email: bids@westmusic.com
Vendor ID: V-2442

Always reference T/C code "MUS" on your TERMS purchase requisitions or Bid # 25-580-006 on your internal purchase orders to ensure you receive our contract price. Orders should be assigned to buyer #065.

Line Item	Description	Unit of Measure	Unit Cost	TERMS Number
	HIGH SCHOOL LEVEL			
1	Amplifier, Bass Guitar, Fender Rumble 100	each	\$282.78	58037185
2	Amplifier, Guitar Combo, 40-watt, (1) 12" speaker, Fender Mustang LT25	each	\$138.23	58037464
3	Baritone Horn, 4-valve Euphonium, silver, with case and mouthpiece, King 2280- SP	each	\$2,973.00	58037103
4	Baritone Horn, 4-valve Euphonium, silver, with case and mouthpiece, Yamaha YEP-321S/EPC35/48	each	\$2,300.60	58037100
5	Baritone Horn, Marching, silver, with case and mouthpiece, King KG-1127SP	each	\$2,412.65	58037104
6	Baritone Horn, Marching, silver, with case and mouthpiece, Yamaha YBH-301MS/ BHC301M/L48	each	\$2,141.10	58037199
7	Bass, String, complete outfit with bow and bag, all sizes, Mueller Maestro GP720	each	\$2,000.00	58037140
8	Bassoon, w/case, two bocals (nos. 2 &3), seat strap, crutch, Fox Renard 240	each	\$9,795.10	58037112
9	Bells, Orchestral, steel, with stand & case, Musser M646	set	\$1,514.70	58037118
10	Bells, Orchestral, steel, with stand & case, Yamaha YG-1210S70	set	\$1,089.90	58037455
11	Bells, Orchestral, steel stand, Ludwig LE1368 stand	each	\$80.05	58037456
12	Bongo Set, black with chrome, with stand, Latin Percussion LP200XF-BK w/LP330	set	\$423.41	58037186
13	Bow, Bass, French style, fiberglass, horsehair, Glasser F501H	each	\$78.14	58037440
14	Bow, Cello, fiberglass, horsehair, Glasser GL2401H4	each	\$57.60	58037441
15	Bow, Viola, fiberglass, horsehair, Glasser 301H	each	\$35.45	58037442
16	Bow, Violin, fiberglass, horsehair, Glasser 201H	each	\$33.00	58037443
17	Cello, complete outfit with bow and bag, all sizes, Yamaha AVC5-44S	set	\$916.16	58037132
18	Chimes, chrome finish, with cover, Musser M661C/M637	set	\$5,890.60	58037131
19	Chimes, chrome finish, with cover, AdamsBK-3203C	set	\$5,239.30	58037462
20	Clarinet, Bass Bb, with case, floor peg, mouthpiece, swab, neck strap, LeBlanc L-60	each	\$6,065.00	58037114
21	Clarinet, Bass Bb, with case, floor peg, mouthpiece, swab, neck strap, Yamaha YCL- 622II	each	\$8,422.25	58037364
22	Clarinet, Bb, with case and mouthpiece, Yamaha YCL-650II	each	\$1,572.70	58037113
23	Clarinet, Contra Bass, Bb, with case, floor peg, swab, mouthpiece and neck strap, LeBlanc 7182	each	\$6,993.03	58037125
24	Clarinet, Eb, with case, swab and mouthpiece, Yamaha YCL-681	each	\$3,645.15	58037124
25	Clarinet, Eb, with case, swab and mouthpiece, Selmer Paris E16MUSE	each	\$8,200.28	58037573
26	Conga Set, with stand, Latin Percussion Matador Custom M8465-VSB	set	\$635.15	58037187
27	Crotales, high octave, 13-note, bronze, with mounting bar, Zildjian P0615 w/P0637	set	\$1,812.93	58037162
28	Crotales, low octave, 13-note, bronze, with mounting bar, Zildjian P0625 w/P0636	set	\$1,812.93	58037163
29	Cymbal, suspended, 18", classic orchestral, Zildjian A0419	each	\$218.41	58037164
30	Cymbal, suspended, 20", classic orchestral, Zildjian A0421	each	\$248.73	58037165
31	Cymbals, crash, pair, 18", classic orchestral med. Light, Zildjian A0759	set	\$436.42	58037415
32	Cymbals, crash, pair, 18", symphonic French, Zildjian A0427	set	\$369.20	58037416
33	Cymbals, crash, pair, 20", symphonic Germanic, Zildjian A0492	set	\$426.39	58037417
34	Cymbals, crash, pair 18", symphonic, Viennese, Zildjian A0447	set	\$369.20	58037444
35	Drum, Concert Bass, 36", cortex finish, with stand and cover, Ludwig LE- CB868G/LE788	each	\$1,767.00	58037130
36	Drum, Concert Bass, 36", cortex finish, with stand and cover, Yamaha CB7036R/BS7053	each	\$1,455.75	58037418
37	Drum, Concert Snare, 14" x 6-1/2", maple shell, with stand, Yamaha CSM- 1465AII/SS745A	each	\$528.75	58037189
38	Drum, Concert Snare, 14" x 6-1/2", maple shell, with stand, PearlSYP1465/S830	each	\$663.45	58037457
39	Drums, Concert Toms, set of 4 (6"/8"/10"/12"), with 2 stands, Yamaha CTS6802B	set	\$940.55	58037190
40	Drums, Concert Toms, set of 4 (13"/14"/15"/16"), with 2 stands, Yamaha CTS3456B w/WS865A(2)	set	\$1,186.55	58037184
41	Drum, Marching Bass, individual drums: 16", each with aluminum carrier, Yamaha, MB8316BE/RMTFCB	each	\$644.65	58037135
42	Drum, Marching Bass, individual drums: 18", each with aluminum carrier, Yamaha MB8318BE/RMTFCB	each	\$673.65	58037146
43	Drum, Marching Bass, individual drums: 20", each with aluminum carrier, Yamaha MB8320BE/RMTFCB	each	\$702.65	58037147
44	Drum, Marching Bass, individual drums: 22", each with aluminum carrier, Yamaha MB8322BE/RMTFCB	each	\$730.70	58037148
45	Drum, Marching Bass, individual drums: 24", each with aluminum carrier, Yamaha MB8324BE/RMTFCB	each	\$759.70	58037149
46	Drum, Marching Bass, individual drums: 26", each with aluminum carrier, YamahaMB8326BE/RMTFCB	each	\$788.70	58037150
47	Drum, Marching Bass, individual drums: 28", each with aluminum carrier, Yamaha MB8328BE/RMTFCB	each	\$817.70	58037465
48	Drum, Marching Bass, individual drums: 30", each with aluminum carrier, Yamaha MB8330BE/RMTFCB	each	\$845.75	58037151
49	Drum, Marching Bass, each with aluminum carrier, 16" Pearl PBDM1614/A46/CXB2	each	\$906.15	58037153
50	Drum, Marching Bass, each with aluminum carrier, 18" Pearl PBDM1814/CXB2	each	\$924.50	58037154
51	Drum, Marching Bass, each with aluminum carrier, 20" Pearl PBDM2014/CXB2	each	\$968.85	58037155
52	Drum, Marching Bass, each with aluminum carrier, 22" Pearl PBDM2214/CXB2	each	\$990.10	58037156
53	Drum, Marching Bass, each with aluminum carrier, 24" Pearl PBDM2414/CXB2	each	\$1,011.30	58037157
54	Drum, Marching Bass, each with aluminum carrier, 26" Pearl PBDM2614/CXB2	each	\$1,083.70	58037158
55	Drum, Marching Bass, each with aluminum carrier, 28" Pearl PBDM2814/CXB2	each	\$1,105.85	58037574

56	Drum, Marching Bass, each with aluminum carrier, 30" Pearl PBDM3014/CXB2	each	\$1,235.15	58037159
57	Drum, Marching Snare, 14", with aluminum carrier, Yamaha MS-9414BF w/RM- TSFZ	each	\$734.55	58037134
58	Drum, Marching Snare, 14", with aluminum carrier, Pearl FFXM-1412/A46/CXS2	each	\$981.60	58037160
59	Drums, Marching Tenor (Quints Set), 6"/8"/10"/12"/13", with carrier, Yamaha MQT68023BE w/RM-TFCQS	each	\$1,312.55	58037136
60	Drums, Marching Tenor (Quints Set), 6"/8"/10"/12"/13", with carrier, Pearl PMTM68023/A46/CXT2	each	\$1,558.50	58037161
61	Drums, 5-Piece Trap Set, birch shells, includes all hardware and stands, Yamaha SBP2F50RB/HW680W	set	\$811.00	58037195
62	Drum Stadium Hardware, Yamaha RMASH-S snare	each	\$199.10	58037424
63	Drum Stadium Hardware, Yamaha RMASH-Q quint	each	\$199.10	58037425
64	Drum Stadium Hardware, Yamaha RMASH-B bass	each	\$199.10	58037426
65	Drum Stadium Hardware, Dynasty P22DBPS	each	\$221.06	58037452
66	Drum Stadium Hardware, Dynasty P22DSPS	each	\$199.99	58037453
67	Drum Stadium Hardware, Dynasty P22DTPS	each	\$225.27	58037454
68	Drum Case Set 5-piece, molded PE Classic Series, 12x10, 13x11, 16x16, 22x18, 14x6.5, Gator GPPCSTANDARD	set	\$125.41	58037439
69	Flugal Horn, silver, with case and mouthpiece, Yamaha YFH-631GS/ FHC- 6310/11F4	each	\$1,742.85	58037110
70	Flute, with case, YamahaYFL382H	each	\$962.80	58037117
71	Fog Machine American DJ Fog 242	each	\$173.76	58037409
72	French Horn, Double, F/Bb, with case and mouthpiece, Conn 8D	each	\$4,458.85	58037102
73	French Horn, Double, F/Bb, with case and mouthpiece, Yamaha YHR-668NII	each	\$4,115.90	58037341
74	Guitar, Bass, electric, with patch cord and hard-shell case, Fender Player Precision with Road Runner RRMEG	set	\$620.00	58037191
75	Guitar, Classical, acoustic, with hard case ½ size, Cordoba C1 Protégé	each	\$158.89	58037427
76	Guitar, Classical, acoustic, with hard case ¾, size, Cordoba C1 Protégé	each	\$158.89	58037427
77	Guitar, Classical, acoustic, with hard case 4/4 size, Cordoba C1 Protégé	each	\$158.89	58037427
78	Keyboard, Harmony Director, 49-key, Yamaha HD300	each	\$509.51	58037428
79	Marimba, Concert Grand, 4.3 octave, rosewood bars, with stand and cover, Musser M245	each	\$7,110.90	58037129
80	Marimba, Concert Grand, 4.3 octave, rosewood bars, with stand Yamaha YM4600A(no cover)	each	\$8,408.70	58037458
81	Marimba, Concert, for field use, 4.3 octave, synthetic bars, with field-type frame, Adams MCKF4398	each	\$4,978.80	58037119
82	Marimba, Concert, for field use, 4.3 octave, synthetic bars, with field-type frame, Yamaha YMRD2400C	each	\$5,248.80	58037459
83	Marimba, Concert, 5 octave, rosewood bars, with stand & cover, Adams MAHF-50	each	\$18,487.05	58037445
84	Marimba, Concert, 5 octave, rosewood bars, with stand & cover, Yamaha YM5100A(no cover)	each	\$15,073.27	58037451
85	Mellophone, marching, with case and mouthpiece, Yamaha YMP-204M	each	\$1,429.65	58037152
86	Microphone, large capsule cardioid, M-Audio Nova AKG P120	each	\$57.43	58037410
87	Microphone, super-cardioid condenser, AKG P420	each	\$127.62	58037411
88	Microphone, USB studio condenser, AKG ARA C22USB	each	\$60.00	58037412
89	Mixer, with 12 line inputs, Mackie 1202-VLZ	each	\$280.00	58037413
90	Mixer, with 16 line inputs, Mackie 1604-VLZ4	each	\$868.55	58037414
91	Moto-Cart, for Musser M31 Marimba, Musser MUCARTL	each	\$851.50	58037166
92	Moto-Cart, for Musser M42/ M61 Marimba/ Xylophone, Musser MUCARTM	each	\$851.50	58037167
93	Moto-Cart, for Musser M44 Vibraphone, Musser MUCARTM	each	\$851.50	58037168
94	Moto-Cart, for Musser M51 Xylophone, Musser MUCARTM	each	\$851.50	58037169
95	Moto-Cart, for Musser M55/M55G Vibraphone, Musser MUCARTM	each	\$851.00	58037170
96	Moto-Cart, for Musser M645/M646 Bells, Musser M7006	each	\$626.70	58037171
97	Music Stand, Wenger Classic 50	each	\$70.93	58037197
98	Music Stand, Manhasset 4806 (box/6)	set	\$200.39	58037176
99	Music Stand Cart, large for 24 stands Wenger 039C203	each	\$55.99	58037198
100	Music Stand Cart, large for 24 stands Manhasset 1910	each	\$95.99	58037177
101	Music Stand Cart, small, for 12 stands Wenger 039D201	each	\$487.34	58037429
102	Music Stand Cart, small, for 12 stands Manhasset 1920	each	\$262.75	58037178
103	Oboe, with case, Yamaha YOB-841L	each	\$6,795.40	58037111
104	Piano, Digital, 88-key, class piano application, w/sustain pedal and AC adapter, Casio CDP-S360BK	each	\$384.85	58037172
105	Piano, Digital, 88-key, portable gigging unit, w/sustain pedal and AC adapter, Yamaha P515-B	each	\$1,284.75	58037173
106	Piccolo, with case, Yamaha YPC-62	each	\$1,714.80	58037116
107	Synthesizer, computer controller, Yamaha MX61BK	each	\$665.92	58037174
108	Synthesizer, computer controller, Korg KROSS2	each	\$742.38	58037342
109	Saxophone, Alto, with case, neck strap, mouthpiece and cap, Yamaha YAS-480	each	\$1,978.70	58037126
110	Saxophone, Baritone, with case, neck strap, mouthpiece and cap, Yamaha YBS-62II	each	\$7,830.65	58037115
111	Saxophone, Soprano, with case, neck strap, mouthpiece and cap, Yamaha YSS- 475II	each	\$2,057.95	58037128
112	Saxophone, Tenor, with case, neck strap, mouthpiece and cap, Yamaha YTS-480	each	\$2,249.35	58037127
113	Sousaphone, lacquer, with case and mouthpiece, King 2350W	each	\$7,716.30	58037109

114	Sousaphone, lacquer, with case and mouthpiece, Yamaha YSH-411WC/ SHC- 43/67C4	each	\$6,898.85	58037430
115	Sousaphone, silver, with case and mouthpiece, King 2350WSP	each	\$8,489.15	58037108
116	Sousaphone, silver, with case and mouthpiece, Yamaha YSH-411SWC/ SCH- 43/67C4	each	\$8,128.35	58037431
117	Tam Tam, 40", with heavy duty stand and mallet Zildjian P0502 w/0012 Stand & L326 Mallet	each	\$1,616.67	58037141
118	Temple Blocks, granite, 5-piece, includes mounting bar Latin Percussion LP1210	each	\$176.80	58037432
119	Temple Blocks, wood, 5-piece, includes mounting bar Conn S LE102 w/stand	each	\$482.88	58037142
120	Timbale Set, 14"/15", includes stand, tuning wrench, sticks Latin Percussion LP- M257BNG	set	\$359.92	58037192
121	Timpani, set of 5, smooth copper with covers and tuning gauges, 1 each 20", 23", 26", 29", 32", Ludwig LK- P520PG	set	\$16,047.45	58037121
122	Timpani, set of 5, smooth copper with covers and tuning gauges, 1 each 20", 23", 26", 29", 32", Yamaha TP-6305CL	set	\$15,067.80	58037460
123	Timpani, individual drums: 20" with cover and tuning gauges, Ludwig LTP-520-PG	each	\$3,295.20	58037433
124	Timpani, individual drums: 23" with cover and tuning gauges, Ludwig LTP -523-PG	each	\$3,341.20	58037122
125	Timpani, individual drums: 26", with cover and tuning gauges, Ludwig LTP -526-PG	each	\$3,406.30	58037143
126	Timpani, individual drums: 29", with cover and tuning gauges, Ludwig LTP -529-PG	each	\$3,519.10	58037144
127	Timpani, individual drums: 32", with cover and tuning gauges, Ludwig LTP -532-PG	each	\$3,663.60	58037145
128	Timpani, individual drums: 20" with cover and tuning gauges, Yamaha: no cover TP-6320CL	each	\$2,672.75	58037446
129	Timpani, individual drums: 23" with cover and tuning gauges, Yamaha: no cover TP-6323CL	each	\$2,843.35	58037447
130	Timpani, individual drums: 26", with cover and tuning gauges, Yamaha: no cover TP-6326CL	each	\$3,013.50	58037448
131	Timpani, individual drums: 29", with cover and tuning gauges, Yamaha: no cover TP-6329CL	each	\$3,183.60	58037449
132	Timpani, individual drums: 32", with cover and tuning gauges, Yamaha: no cover TP-6332CL	each	\$3,354.70	58037450
133	Trombone, Bass, lacquer, double rotor, with F attachment, case and mouthpiece Yamaha YBL-830 Xeno	each	\$4,344.05	58037106
134	Trombone, Tenor, with F attachment, case and mouthpiece, Yamaha YSL-882GO	each	\$2,536.45	58037105
135	Trombone, Tenor, with F attachment, case and mouthpiece, Bach 42BO	each	\$2,992.00	58037340
136	Trumpet, silver, with case and mouthpiece, Yamaha YTR-8335IIGS	each	\$2,326.70	58037101
137	Trumpet, silver, with case and mouthpiece, Bach 180S-37	each	\$2,444.05	58037570
138	Tuba, BBb, compensating 4-valve, lacquer, with case and mouthpiece, Yamaha YBB-632	each	\$9,635.35	58037107
139	Tuba, BBb, 4-valve, lacquer, with case and mouthpiece, St. Petersburg 202	each	\$4,689.83	58037463
140	Tuba, marching only, lacquer, with mouthpiece and case, Yamaha YBB-201MWC	each	\$4,887.30	58037193
141	Tuba, marching only, silver, with mouthpiece and case, Yamaha YBB-202MSWC w/case	each	\$6,725.80	58037194
142	Vibraphone, 3-octave, anodized silver bars, with cover and field-type frame, Adams VCSF30M	each	\$5,750.70	58037133
143	Vibraphone, 3-octave, anodized silver bars and field-type frame, Yamaha YVRD2700	each	\$5,535.79	58037434
144	Viola, complete outfit with bow and case, sizes: 14", 15", 15.5", 16", 16.5", Yamaha AVA5S ser.	each	\$403.92	58037435
145	Violin, complete outfit with bow and case, all sizes, Yamaha AV5SKU ser.	each	\$328.64	58037436
146	Wind Chimes, 69-bar, double row TreeWorks TRE35DB	each	\$169.03	58037437
147	Xylophone, 3.5 octave, synthetic bars, with cover & field-type frame, Adams XSKF35	each	\$2,933.25	58037120
148	Xylophone, 3.5 octave, synthetic bars, with cover & field-type frame, Yamaha YXRD-500F	each	\$3,422.35	58037438
MIDDLE SCHOOL LEVEL				
149	Baritone Horn, lacquer with case and mouthpiece, Yamaha YEP-201	each	\$1,595.90	58037206
150	Baritone Horn, 4-valve, silver, with case and mouthpiece, Yamaha YEP-321S	each	\$2,300.60	58037228
151	Baritone Horn, 4-valve, silver, with case and mouthpiece, King 2280SP	each	\$2,973.00	58037469
152	Bass, String, complete outfit with bow and bag, all sizes, Scherl & Roth SR46E2CFH	each	\$1,355.75	58037326
153	Bassoon, w/case, two bocals (nos. 2&3), seat strap, crutch, reed case, Fox Renard 222	each	\$6,757.05	58037215
154	Bells, Concert, with stand, Yamaha YG250DS70	each	\$665.55	58037231
155	Cello, complete outfit with bow and bag, all sizes, Yamaha AVC5-44S	each	\$916.16	58037203
156	Clarinet, Bass, Bb, with case, floor peg, mouthpiece, swab, neck strap, Vito (LeBlanc) 7168	each	\$2,360.35	58037214
157	Clarinet, Bass, Bb, with case, floor peg, mouthpiece, swab, neck strap, Yamaha YCL-221II	each	\$849.00	58037571
158	Clarinet, Bb, with case and mouthpiece, Yamaha YCL-450N	each	\$848.45	58037212
159	Cornet, Bb, with case and mouthpiece, Yamaha YCR-2310III	each	\$561.30	58037201
160	Drum, Concert Bass, 32" x 16", with tiltable concert stand, Yamaha CB-7032S7	each	\$1,354.25	58037229
161	Drum, Concert Snare, 13"x1-1/2", birch shell, with stand, Yamaha CSM1350All	each	\$343.65	58037219
162	Drums, 5-Piece Trap Set, with cymbals and throne, Ludwig LC17611	set	\$483.69	58037232
163	Drum, Steel, single C lead, chrome, Panyard 1037	each	\$2,495.00	58037246
164	Drum, Steel, double seconds, painted, Panyard 1038	each	\$2,295.00	58037247
165	Drum, Steel, triple cell, painted, Panyard 1061	each	\$2,375.24	58037248
166	Drum, Steel, bass, set of 6, painted, Panyard 1062	set	\$2,851.00	58037249
167	Flute, with case, Yamaha YFL-222	each	\$379.62	58037211
168	Guitar, Student, Classical, 4/4 size, with pre-amp and gig bag, Cordoba C7 CD	each	\$601.53	58037233
169	Horn, Double, F/Bb, lacquer, with case and mouthpiece, Holton H378	each	\$3,178.05	58037204
170	Horn, Double, F/Bb, lacquer, with case and mouthpiece, Yamaha YHR-567/ HRC- 57/32C4	each	\$2,605.10	58037470

171	Marimba, Concert, 4.3 octave, synthetic bars, w/cover and mallets, Conn Musser M300	each	\$6,227.05	58037222
172	Marimba, Concert, 4.3 octave, synthetic bars, w/cover and mallets, Yamaha no cover YM-2400	each	\$4,677.05	58037471
173	Oboe, with case, Fox Renard 333	each	\$3,137.60	58037209
174	Oboe, with case, Yamaha YOB-441M	each	\$3,407.40	58037472
175	Piccolo, plastic with silver-plated head joint, with case, Yamaha YPC-32	each	\$691.15	58037210
176	Saxophone, Alto, Eb, with case, neck strap, mouthpiece and mouthpiece cap, Yamaha YAS-26	each	\$991.85	58037216
177	Saxophone, Baritone, Eb, with case, neck strap, mouthpiece and mouthpiece cap, Yamaha YBS-480	each	\$4,837.00	58037218
178	Saxophone, Tenor, Bb, w/ case, neck strap, mouthpiece and cap, Yamaha YTS-26	each	\$1,252.50	58037217
179	Timpani, set of 4, fiberglass, with tuning gauges and covers. 1 each of 23", 26", 29", 32", Ludwig LKS-404-FG	set	\$9,316.75	58037220
180	Timpani, set of 4, fiberglass, with tuning gauges and covers. 1 each of 23", 26", 29", 32", Yamaha TP-4304CL	set	\$9,355.50	58037244
181	Timpani, individual drums: 23" with cover and tuning gauges, Ludwig LTS-S423-FG	each	\$2,352.25	58037221
182	Timpani, individual drums: 26", with cover and tuning gauges, Ludwig LTS-S426-FG	each	\$2,398.50	58037224
183	Timpani, individual drums: 29", with cover and tuning gauges, Ludwig LTS-S429-FG	each	\$2,477.30	58037225
184	Timpani, individual drums: 32", with cover and tuning gauges, Ludwig LTS-S432-FG	each	\$2,579.10	58037226
185	Timpani, individual drums: 23" with cover and tuning gauges, Yamaha TP-4323CL	each	\$2,157.05	58037237
186	Timpani, individual drums: 26", with cover and tuning gauges, Yamaha TP-4326CL	each	\$2,277.40	58037328
187	Timpani, individual drums: 29", with cover and tuning gauges, Yamaha TP-4329CL	each	\$2,397.25	58037239
188	Timpani, individual drums: 32", with cover and tuning gauges, Yamaha TP-4332CL	each	\$2,523.90	58037240
189	Trombone, Tenor, lacquer, with F attachment, case and mouthpiece, Yamaha YSL- 446G	each	\$1,489.60	58037205
190	Trombone, Tenor, lacquer, with F attachment, case and mouthpiece, Bach BTB411	each	\$1,315.85	58037338
191	Trombone, Tenor, lacquer, with case and mouthpiece Bach TB301	each	\$606.46	58037183
192	Trumpet, Bb, lacquer, with case and mouthpiece, Yamaha YTR-4335GIIC	each	\$1,177.35	58037202
193	Tuba, BBb, Bell-up, 3/4 size, lacquer, with case and mouthpiece, Yamaha YBB- 105WC/ BBC-27/67	each	\$3,254.65	58037207
194	Tuba, BBb, Bell-up, full size, silver plate, with case and mouthpiece, Yamaha YBB- 321WC/ BBC-32/67	each	\$5,397.65	58037208
195	Tuba Tamer Wenger 049E001	each	\$750.30	58037230
196	Vibraphone, 3-octave, silver aluminum alloy bars, with stand and cover, Yamaha YV-303MS	each	\$2,955.80	58037241
197	Viola, complete outfit with bow and case, all sizes, Yamaha AVA5-155S	each	\$403.92	58037227
198	Violin, complete outfit with bow and case, all sizes, Yamaha AV544SKU	each	\$328.64	58037227
199	Xylophone Kit, 2.5 octave with pad, stand & bag, Ludwig-Musser LMXILO2	each	\$614.80	58037242
	ELEMENTARY SCHOOL LEVEL			
200	Bars, Contra Bass, synthetic, individual bars, F thru B (specify), Stud.49 KB/BXG 12B Bass	each	\$256.27	58037348
201	Bars, Contra Bass, rosewood, individual bars, C thru B (specify), Sonor NKS60P	each	\$367.41	58037350
202	Bars, Contra Bass, rosewood, individual bars, C thru B (specify), Stud.49 KB/KBX	each	\$374.68	58037350
203	Bars, Sub-Contra Bass, synthetic, individual bars, C thru E (specify), Stud.49 KB/BXG 13, 3, 5	each	\$256.27	58037354
204	Bars, Sub-Contra Bass, rosewood, individual bars, C thru E (specify), Sonor NKS100P	each	\$557.90	58037356
205	Bars, Sub-Contra Bass, rosewood, individual bars, C thru E (specify), Stud.49 KB/KBX	each	\$587.05	58037357
206	Bells, Agogo, standard, Latin Percussion LP231A	each	\$34.72	58037365
207	Bells, Melody, 25-note chromatic, with mallets, Rhythm Band RB2012	each	\$90.44	58037366
208	Bells, Sleigh, 13-bell, on wooden handle, Rhythm Band RB808	each	\$10.20	58037368
209	Bells, Sleigh, 25-bell, on wooden handle, Rhythm Band RB809	each	\$13.58	58037369
210	Bells, Song, chromatic, 25-note, with mallets, Rhythm Band RB2206	each	\$64.75	58037358
211	Bells, Wrist, four bells on nylon strap, Velcro closure, Music in Motion 4914	each	\$6.00	58037370
212	Bongo, pre-tuned, Remo KD-5400-01	each	\$27.68	58032328
213	Bongos, wood, 7" & 8", with stand, Basic Beat BB571PKG	each	\$106.59	58037371
214	Bongos, tunable, set of 7" & 8", includes stand & tuning wrench, Latin Percussion Aspire A601 w/M243	each	\$239.00	58037363
215	Boomwhackers, tuned percussion tubes, 8-note diatonic treble set, Boomwhackers BWDG	set	\$17.00	58037372
216	Boomwhackers, tuned percussion tubes, 5-note chromatic add-on treble set, Boomwhackers BWCG	set	\$12.18	58037373
217	Boomwhackers, tuned percussion tubes, treble extension set, Boomwhackers BWEG	set	\$11.00	58037374
218	Boomwhackers, tuned percussion tubes, 7-note bass diatonic set, Boomwhackers BWJG	set	\$29.00	58037375
219	Cabasa/Afuche, standard, Latin Percussion LP234A	each	\$28.42	58037376
220	Chimes, medium 18-note, with wire table stand, Treeworks TRE421	each	\$49.73	58037379
221	Claves, MIM 4518	each	\$8.50	58037380
222	Conga, wood, 11-3/4" x 30", with stand LP Matador M752S-W	each	\$365.30	58037301
223	Conga, pre-tuned Remo KD-1506-01	each	\$39.28	58037329
224	Cowbell, Black Beauty Latin Percussion LP204B	each	\$34.72	58037381
225	Cymbal, Suspended, 16", medium crash, with double-braced stand, Zildjian A0240 w/Gibraltar 5710	each	\$220.85	58037302
226	Cymbals, Finger, heavy, cast bronze, pair Sabian 50102	set	\$18.74	58037382
227	Cymbals, hand-held, 6" silver- bronze, with strap, Basic Beat BBC15	each	\$69.00	58037383

228	Djembe, Medium, key-tuned, 14" x 25", Remo DJ-0014-PM	each	\$314.91	58037303
229	Djembe, Small, key-tuned, 12" x 24", Remo DJ-0012-PM	each	\$276.60	58037304
230	Djembe, pre-tuned, 14" x 8", Remo KD 0608 01	each	\$62.07	58037330
231	Drum, Bass. 14"x21", black Bahia drumhead, Gypsy Red, Remo BH-0014-A1	each	\$277.00	58037384
232	Drum, Bass. 16"x21", black Bahia drumhead, Gypsy Red, Remo BH-0016-A1	each	\$315.39	58037385
233	Drum, Floor Tom, pre-tuned, 7.5" x 10", Remo KD-5080-01	each	\$31.47	58037331
234	Drum, Gathering, pre-tuned, 21" x 22", Remo KD-5222-01	each	\$101.72	58037332
235	Drums, Hand, 5-piece set, pre-tuned, Remo KD-0500-01	each	\$62.96	58037334
236	Drum, Hand/Frame, 22", Remo HD-8522-01	each	\$35.70	58037386
237	Drum, Hand/Frame, 16", Remo HD-8516-00	each	\$21.77	58037387
238	Drum, Hand/Frame, 14", Remo HD-8514-00	each	\$18.06	58037388
239	Drum, Hand/Frame, 12", Remo HD-8512-00	each	\$15.23	58037389
240	Drum, Hand/Frame, 10", Remo HD-8510-00	each	\$12.41	58037390
241	Drum, Hand/Frame, 8", Remo HD-8508-00	each	\$11.84	58037391
242	Drum, Log, 4-pitch, snail design, with mallets, Peripole PB4504	each	\$159.00	58037392
243	Drum, Lollipop, 6", Remo ET-7106-00	each	\$10.30	58037393
244	Drum, Lollipop, 8", Remo ET-7108-00	each	\$10.95	58037394
245	Drum, Lollipop, 10", Remo ET-7110-00	each	\$12.89	58037395
246	Drum, Ocean, 22", pre-tuned, clear, with mallet, Remo ET-0222-00	each	\$79.10	58037397
247	Drum, Roto Tom Timpani, 12", octave range, with stand/drum key, Remo ER- 0680-06	each	\$139.24	58037398
248	Drum, Snare, 14"x5", kit with stand, rolling case, practice pad and sticks, Pearl SK910C	each	\$212.30	58037540
249	Drum, Talking, 10"x6", rope-tuned, Remo TD-0611-18	each	\$230.00	58037541
250	Flex-a-Tone, standard, Latin Percussion LP1-5	each	\$25.25	58037542
251	Gankogui, large, with beater, Overseas Connec. G-732C	each	\$22.85	58037543
252	Gankogui, small, 9", with beater, Jamtown J004D	each	\$24.68	58037544
253	Glockenspiel, Alto, diatonic, with mallets, Sonor TAG19	each	\$200.00	58037305
254	Glockenspiel, Alto, diatonic, with mallets, Studio 49 AGD	each	\$216.20	58037306
255	Glockenspiel, Soprano, diatonic, with mallets, Sonor SG19	each	\$207.75	58037307
256	Glockenspiel, Soprano, diatonic, with mallets, Studio 49 SGD	each	\$203.75	58037308
257	Gong, 14", with standard mallet and stand, Rhythm Band RB1073	each	\$61.57	58037545
258	Guiro, plastic, with 2 scrapers, Latin Percussion LP243	each	\$31.57	58037546
259	Guiro, wood, fish-shaped, with scraper, MIM 3208	each	\$35.00	58037547
260	Keyboard, 61-note, Casio CTX700	each	\$174.93	58037360
261	Keyboard, 76-note, Casio WK6600	each	\$250.73	58037361
262	Kokiriko, wood, large, Basic Beat BBSM	each	\$18.53	58037548
263	Lumni Sticks, 10", 3/4" dia., natural wood, set of 12 pairs, Basic Beat BBSL10	set	\$19.38	58037549
264	Maracas, plastic, red egg shape, pair, Meinl NINO-569R	each	\$7.15	58037550
265	Maracas, plastic, large, pair, MIM 4916	each	\$8.00	58037551
266	Metallophone, Alto, diatonic, with mallets, Sonor TAKM10	each	\$866.86	58037309
267	Metallophone, Alto, diatonic, with mallets, St. 49 AM2000	each	\$870.30	58037310
268	Metallophone, Deep Bass, diatonic, with mallets, Sonor GBKM10	each	\$1,754.70	58037311
269	Metallophone, Deep Bass, diatonic, with mallets, St. 49 BM2000	each	\$1,775.65	58037312
270	Metallophone, Soprano, diatonic, with mallets, Sonor SKM10	each	\$652.06	58037313
271	Metallophone, Soprano, diatonic, with mallets, St. 49 SM2000	each	\$651.75	58037314
272	Microphone, Headset, USB Digital Wireless System, Samson XPD2	each	\$54.00	58037235
273	Rainstick, 18", clear tube, Latin Percussion LP456A	each	\$41.04	58037553
274	Ratchet, hardwood with metal sides, Basic Beat BB542	each	\$26.64	58037554
275	Recorder, Soprano, baroque, 3-piece Yamaha YRS-24B	each	\$4.41	58037337
276	Rhythm Sticks, 12", enameled hardwood, 1 fluted/1plain, MIM R127	each	\$8.00	58037555
277	Sand Blocks, pair, 5"x3", MIM 3262	each	\$8.00	58037556
278	Shaker, "Eggz" MIM Egg Shakers	each	\$4.00	58037557
279	Shekere, fiberglass shell with plastic beads, Latin Percussion LP484	each	\$107.34	58037558
280	Slapstick, 15" , MIM 4921	each	\$36.00	58037559
281	Slide Whistle, chrome-plated, Trophy W10	each	\$16.80	58037560
282	Speaker, rechargeable, portable PA w/headset, wireless, Bluetooth, Samson Expedition XP106wDE	each	\$290.39	58037399
283	Speaker, rechargeable, portable PA w/headset, wireless, Bluetooth, Samson Expedition XP310w	each	\$444.12	58037520
284	Tambourine, 8", single row, fiberskin, Remo TA 5108-70	each	\$15.72	58037561
285	Tambourine, 8", round headless, Basic Beat BBT08	each	\$8.84	58037562

286	Temple Blocks, synthetic, 5-note set, with vice clamp for mounting, Ludwig LE104	each	\$163.95	58037315
287	Thunder Tube, pre-tuned, 7"x2-1/4", Remo SP-0207-TL	each	\$5.14	58037563
288	Timbales, tunable, 10" & 12", with stand and sticks, Remo KD-2012-01	each	\$124.32	58037565
289	Tone Chimes, 25-note, chromatic, Suzuki HB-250	each	\$819.00	58037566
290	Tone Chimes, 12-note, 3rd octave add-on set, Suzuki HB-120A	each	\$649.00	58037567
291	Tone Chimes, 12-note, 4th octave add-on set. MIM 2247	each	\$679.00	58037568
292	Triangle, 10", with striker, Toca T2508	each	\$14.85	58037569
293	Tubano, Pre-tuned, 12" x 26", Remo TU-0512-09	each	\$169.98	58037316
294	Tubano, Pre-tuned, 14" x 26", Remo TU-0514-09	each	\$196.58	58037317
295	Tubano, Key-tunable, 10" x 27", Remo TU-1110PM	each	\$228.99	58037362
296	Tubano, Key-tunable, 12" x 27", Remo TU-1112PM	each	\$257.44	58037318
297	Tubano, Key-tunable, 14" x 27", Remo TU-1114PM	each	\$308.29	58037319
298	Vibraslap, standard, Latin Percussion LP208	each	\$31.57	58037572
299	Xylophone, Alto, diatonic, with mallets, Sonor TAKX100	each	\$771.53	58037320
300	Xylophone, Alto, diatonic, with mallets, St. 49 AXG2000	each	\$784.45	58037321
301	Xylophone, Deep Bass, diatonic, with mallets, Sonor GBKX100	each	\$1,869.17	58037322
302	Xylophone, Deep Bass, diatonic, with mallets, St. 49 BXG2000	each	\$1,795.15	58037323
303	Xylophone, Soprano, diatonic, with mallets, Sonor SKX100	each	\$579.62	58037324
304	Xylophone, Soprano, diatonic, with mallets, St. 49 SXG2000	each	\$574.45	58037325
305	Clarinet, Bb, with case and mouthpiece, Etude ECL-200	each	\$81.98	TBD
306	Flute, with case, Etude EFL-200	each	\$86.69	TBD
307	Saxophone, Alto, Eb, with case, neck strap, mouthpiece and mouthpiece cap, Etude EAS-200	each	\$232.18	TBD
308	Trombone, Tenor, lacquer, with case and mouthpiece, Allora ATB-250	each	\$437.08	TBD
309	Trumpet, Bb, lacquer, with case and mouthpiece, Etude ETR-200	each	\$129.14	TBD
COLLEGE PREPARATORY LEVEL				
310	Clarinet, Bb, with case and mouthpiece, nickel keys, Yamaha YCL-CSVR	each	\$2,546.10	58037401
311	Clarinet, Eb, with case and mouthpiece, Yamaha YCL-681	each	\$3,645.15	58037402
312	English Horn, with case, Fox Renard 555	each	\$6,023.70	58037524
313	Flute, with case, Yamaha YFL-687HCT w/C# trill key	each	\$3,236.30	58037403
314	Flute, alto with case, Pearl PFA207S	each	\$2,558.85	58037526
315	Piccolo, with case, Roy Seaman LTD	each	\$3,980.00	58037404
316	Piccolo, with case, Yamaha YPC-62	each	\$1,714.80	58037344
317	Saxophone, Alto, with case, neck strap, mouthpiece and cap, Yamaha YAS-62III	each	\$2,587.70	58037405
318	Saxophone, Tenor, with case, neck strap, mouthpiece and cap, Yamaha YTS-62III	each	\$2,737.50	58037406
319	Trumpet, silver, with case and mouthpiece, Yamaha YTR-8335IIGS	each	\$2,326.70	58037407
320	Trumpet, silver, reverse lead pipe, with case and mouthpiece, Yamaha YTR- 8335IIIRS	each	\$2,399.20	58037466
321	Trumpet, Piccolo, silver, with case and mouthpiece, Bach 196 Silver	each	\$3,300.00	58037408
322	Trumpet, Piccolo, silver, with case and mouthpiece, Yamaha YTR-9835	each	\$3,289.45	58037339
323	Guitar, classical, with electronics and case, Cordoba C7-CE	each	\$601.53	TBD
RISERS AND MUSIC FURNITURE				
324	Flipforms, Wenger 025D002	each	\$1,341.66	58037509
325	Rack, Bass, 3-unit, solid wood with polyester laminate finish, colors: cherry, fusion maple, pebble oyster, Wenger	each	\$1,000.00	58037510
326	Rack, Bass, 4-unit, solid wood with polyester laminate finish, colors: cherry, fusion maple, pebble oyster, Wenger	each	\$1,153.57	58037511
327	Rack, Cello, 4-unit, solid wood with polyester laminate finish, colors: cherry, fusion maple, pebble oyster, Wenger	each	\$1,000.00	58037512
328	Rack, Cello, 6-unit, solid wood with polyester laminate finish, colors: cherry, fusion maple, pebble oyster, Wenger	each	\$1,180.57	58037513
329	Rack, Chair, holds up to 18 student chairs, Wenger 127A261	each	\$528.92	58037528
330	Rack, Guitar, for up to 20 acoustic guitars, solid wood with polyester laminate finish, colors: cherry, fusion maple,	each	\$1,468.57	58037515
331	Rack, Tuba/Sousaphone, 3-unit, solid wood with polyester laminate finish, colors: cherry, fusion maple, pebble oyster,	each	\$1,164.57	58037516
332	Rack, Tuba/Sousaphone, 4-unit, solid wood with polyester laminate finish, colors: cherry, fusion maple, pebble oyster,	each	\$1,345.00	58037517
333	Rack, Violin/Viola, for up to 16 cased units, solid wood with polyester laminate finish, colors: cherry, fusion maple,	each	\$1,164.57	58037514
334	Risers, Choral, 6' long, 3-step "Tourmaster", Wenger 024H657	each	\$1,312.57	58037501
335	Risers, Choral, 6' long, 4th-step addition for above, "Tourmaster", Wenger 024H667	each	\$701.52	58037502
336	Riser Backrail, 6' long, for above risers, Wenger 024G778	each	\$595.00	58037503
337	Riser Siderail Set (2), for above risers, Wenger 024F017	set	\$825.00	58037504
338	Riser Cart, for "Tourmaster" 6' risers, Wenger 024F950	each	\$1,503.32	58037505
339	Risers, Choral, 3-step, with backrail, "Signature", Wenger 098G053	each	\$2,140.74	58037506
340	Risers, Choral, 4-step, with backrail, "Signature", Wenger 098G054	each	\$2,897.96	58037507
341	Riser Siderail Set (2), for above risers, Wenger 098G541	set	\$810.66	58037508