Enterprise Resource Planning Product Search



# New ERP

TERMS Manatee
Accounting
System

New ERP Brings this all together in one system!

ELKE

SearchSoft Applicant Tracking Microsoft Access Databases

## **TERMS**

- Total Educational Resource Management System
  - Human Resources
  - Risk Management
  - Payroll
  - Finance
  - Purchasing
  - Warehousing
- Installed in 1993.
- Originally contracted with the vendor for maintenance and support.
- PCS heavily modified and customized the product.
- We terminated the contract with the vendor since we were maintaining the product ourselves. As part of the original acquisition, we own the code.

### **TERMS**

- The vendor went out of business and has not produced a new product upgrade.
- Programming language, called COBOL.
  - Language is no longer widely taught.
  - Talented Programmers are increasingly rare.
- Every business system or process change has to be manually programmed, tested, and deployed, including DOE changes and Federal mandates.
- Programming limitations and software capability limitations are being reached.

# **ELKE**

- Used for work order management for the Maintenance Department and Transportation Department.
- Used for managing parts warehousing.
- Purchased and installed in 1992
- Originally contracted with the vendor for maintenance and support.
- Last purchased annual maintenance support for it in 2004.
- Elke was purchased by another company.
- New company informed us software is end of life, no further development, and support will be discontinued.
- Now running unsupported and not upgradeable.
- Software is running on hardware which is no longer upgradable and is unsupported.

### **Manatee Accounting Software**

- Used by schools on site to manage internal accounts.
- Purchased and installed in 1992.
- Only able to be run on Windows computers.
- Last updated 5 years ago.
- Continues to be tremendously difficult to maintain.
- Contract license and support for \$10,125.00 per year charged to sites.

#### **Microsoft Access**

- Used by Payroll, Human Resources, Budget and Accounting, Risk Management
- Used to implement business requirements which cannot be programmed into TERMS.

### **SearchSoft Applicant Tracking**

- Used by prospective new employees interested in working in our district.
- Purchased and installed in July, 2015
- Annual Contract, current PO through June 30, 2016, \$34,385.00

#### **Business Rationale for Obtaining a New ERP**

- Product grounded in best business practices.
- Increased level of service.
- User Satisfaction.
- Ease of use, reduced redundancy/errors, increased efficiencies.
- Gain productivity and efficiency resulting in decreased costs.
- Reduction in personnel costs, possible savings in positions due to efficiencies gained:
  - Programming.
  - Clerical file work.
  - Mailing work.
- Increase/enhance "green initiatives", less paper use.

#### **New ERP Feature Search**

- Company to maintain Department of Education and Federal Requirement changes.
- No programming required.
- Easy set-up and guided steps for maintaining the system.
- Workflow, for example automated guidance for purchasing an item, hiring a new employee, etc.
- Document management allowing us to move from paper records and files to electronic records and files.
- Mobile Device and Application support.
- Financial Statement Builder

### **New ERP Feature Search**

- Performance Based Budgeting
- Project Grant and Accounting
- Project Management
- Cash Management
- Student Activity
- Work Order Management for Fleet and Facilities
- Inventory Management

#### **New ERP Feature Search**

- Contract Management
- Applicant Tracking
- Human Resources Management
- Professional Development
- Payroll
- Employee Expense Reimbursement
- Risk Management
- Employee Self Service

### **Replacement Process**

- Established a Steering Team and Working Team
- January 2015 Developed an ERP Questionnaire.
- February 2015 Issued a Request for Information(RFI).
- March 2015 Reviewed 5 Responses to the RFI.
- April 2015 Invited 5 companies for initial presentations.
- May 2015 Eliminated 2 companies. Requested additional detailed information from 3 companies concerning details on core product and modules.

### Replacement Process

- June and July 2015 Evaluated responses, met with the team and requested budgetary figures for all modules from the 3 companies.
   We wanted to be sure the solutions presented would be within our current identified budget and the cost of the solution could be sustained.
- August 2015 through December 2015 Plan and conduct 2-1/2 days of detailed presentations from each of the 3 selected companies.

# Where We Are Today

- January 2016 Conducted a meeting to debrief the detailed presentations and determine next steps.
  - Reached consensus to select 2 of the 3 companies to move forward with.
  - Departments have been requested to arrange on-site visits and/or online meetings with their counterparts in other districts where the companies have implemented their product.
- April 2016 Meeting to discuss results obtained from the site and online meetings and determine next steps. We hope to select a company to move forward with negotiations and planning to implement their solution.

# Financial Planning

- Since the 2010/11 fiscal year districts have been able to purchase enterprise resource software utilizing Capital Outlay 1.5 mill funds.
  - As a result, we have set aside a total budget of 8 million dollars for the replacement of the current finance system (TERMS) since 2011/12.
  - An additional 1 million is intended to be allocated in the 2016/17 fiscal year for a total allocation of 9 million.